

Advice for your business

Our Services



What do we do?

We understand that a robust employee benefits package is essential to attract, retain and support a dedicated workforce. As a multi-award winning employee benefits consultancy based in Edinburgh, we bring decades of expertise to help you to deliver tailored, effective employee benefits that meet the needs of both your business and your team.

We can help you to:

- **Deliver** tailored benefit solutions that align with your business goals.
- **Enhance** employee engagement with resources and guidance to help your employees to value their benefits.
- **Remain compliant** with expert support to ensure that you confidently meet your regulatory requirements.
- **Evolve and adapt** with our ongoing support and strategy review we continually assess your benefits package to ensure that it stays current and relevant.



Our services:

- INSURANCE AND PROTECTION BENEFITS
- PENSION SCHEMES AND RETIREMENT PLANNING
- HEALTH AND WELLNESS BENEFITS
- EMPLOYEE EDUCATION AND FINANCIAL WELLBEING SUPPORT
- BRANDED EMPLOYEE BENEFIT PLATFORM - SHOWCASE YOUR BENEFITS



*Mearns & Company is authorised and regulated by the Financial Conduct Authority.
Not all Employee Benefits are regulated by the Financial Conduct Authority.*

Benefits of appointing Mearns & Company:

- **Advice**, not opinions. Clients value our ability to provide straightforward answers to technical enquiries. We work with providers and suppliers to get results for your business.
- **Experience** in UK and international benefits, our team has the specialist knowledge to support you with over 115 years of financial services experience in our employee benefits team.
- **Award-winning service** where we won't promise what we can't deliver. We have outstanding professional standards.
- **Cost savings** are something that we strive to achieve for our employee benefit clients on an ongoing basis. Our recommendations are not driven by maximising commission payments, but by providing the best options for your business.
- **Day to day contact** will be available to you with a designated account executive.
- **Continuous improvement** is important to us, we always value your feedback and act upon it.

What to expect when you contact us:

When you get in touch we will start with a no-obligation consultation to discuss your current benefits strategy and objectives. If you decide to appoint us, we will provide a clear implementation timeline and ongoing service options to ensure that your benefit package continues to provide value year after year.

Our credentials:

We are a multi-award winning Chartered Financial Planning firm holding Investors in People Platinum accreditation. Our team of 26 people have passed over 158 Chartered Insurance Institute qualifications and have over 330 years of combined financial services experience.

Client Testimonials:

"I just want to share my great satisfaction with having Mearns & Company as our advisor in personnel insurance and pension scheme. Their excellent ability to find good arrangements for both our employees and our company, combined with good communication and information, has been crucial to us for having them as our partner. They have proven to be a reliable partner for more than 10 years, and their skilled employees have delivered tailored solutions that have always met our needs."

HR & Administration Director – Oil & Gas

"Mearns & Company's personal approach, corporate style and organisational values have aligned very closely with our own core values and they have been able to deliver an excellent quality of services which has far exceeded our expectations."

HR Director – Oil & Gas

"Mearns & Company have been my corporate and private advisors since 2003. They have managed our company's wide and diverse range of benefits with great expertise, giving real value for money. In my opinion, Mearns & Co. are industry leaders in advising business & people and I highly recommend their services."

General Manager Europe – Technology

"We have been absolutely delighted with the attentive service delivery from Mearns & Company. Malcolm was dedicated to getting a clear understanding of our business needs and provided an ideal solution to meet these."

Managing Director – Financial Services

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HR & Administration Director – Oil & Gas

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